



Yes hello, am I speaking with, PR NAME?

That's excellent! Thank you!

PR NAME, my name is YOUR NAME, I help with real estate being sold during the probate process. I sent you a letter and I understand you're scheduled to be approved as TYPE of an estate in probate with an estate home located at ESTATE ADDRESS in ESTATE CITY. I'm calling you simply to ask if there is any help I can provide to you?

Are you in need of a trash out service, cleaning, home inspections?

I can also give you an "As-Is" "All-Cash" valuation - as well as a current market valuation. Are you interested in knowing an accurate current market value of the estate home?

YES/NO

I can email you a complete market report, what's the best email address for you?

Okay, thank for your that. I'll get the report sent out to you right away, if you have any questions please don't hesitate to call or text me. Ok?

Ok

Thank you again, PR NAME. Have a nice day. Bye bye.

OBJECTION HANDELERS

How Did You Get My Contact Info?

All this information is public recorded sourced by us at the county superior court house.

I can't do anything until I'm approved.

I understand that on PR COURT DATE, you'll be approved as the estate TYPE and receive your letters and I understand that it's these letters we must have in order to sell the estate home and you sign the grant deed. What I'd like to share with you is if you already plan to sell the estate home, how to get the ball rolling for you without waiting for your court date. Would you like to know how to save time?

Family is going to live there.

That's great! I'm glad that the home can stay in the family. Would you like any reports so your family moving in will have current condition information? I can help set up a home, roof and pest inspection for you, paid for at final distribution if needed. Think your family would like to know this?

The house isn't for sale.

Okay great. If anything comes up about the house, even though you don't plan to sell, if I can help provide reports, value or any other data to help you, please reach out to me, Ok?